MEMORANDUM OF UNDERSTANDING

Between

BYJU'S The Learning App

And

RNS INSTITUTE OF TECHNOLOGY ESTD : 2001

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the 25th of June Two Thousand and Nineteen **(25/06/2019)**, by and between

Byju's Think & Learn Pvt. Ltd., a company incorporated under Companies Act 1956 and having its registered office at IBC Knowledge Park, 4/1, 2nd Floor, Tower D, Bannerghatta Main Road, Bengaluru 560029, Karnataka (hereinafter referred to as "**BYJU'S",** which expression shall include its legally constituted signatories, assigns, successors and officers duly authorized to execute such agreement) OF THE FIRST PART / FIRST PARTY through Mr. Stanley Chetan , Senior Manager (Business Development) who is duly authorized to represent BYJU'S

AND

RNS Institute of Technology having its registered office at Rajarajeshwari nagar, Channasandra, Bengaluru, Karnataka - 560098 the Second Party referred to as Institute and represented herein by Dr. H N Shivashankar, Director (hereinafter referred to as "**Institute**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).
(First Party and Second Party are hereinafter jointly referred to as "Parties" and individually as "Party"

WHEREAS, **First Party** has attained leadership positon in the business of coaching for GRE, GMAT, IELTS, TOEFL and Admissions Counseling Services as per norms and methodologies and owns or has access to various copyrighted material, proprietary information and a substantial body of Technical know-how relating to selection of Faculty members and other staff, scheduling and administering education and procedures of examining the standards possessed / attained by Students.

AND

WHEREAS, **the Second Party Institute** has about 1000 students in departments of various engineering streams. The Institute desires to impart special training to its Students to enhance the skill sets and effectiveness of Study Abroad aspirants. Further, the Institute desires to enable them to secure acceptance into Ivy League and such other Universities/Institutes by equipping them with the necessary skill sets to achieve the desired test scores in GRE,

GMAT, IELTS & TOEFL Examination. Furthermore, the Institute also desires to don the role of facilitator for training, counseling and guidance of the Students to meet the pre-requisites and criteria for attaining admission into their dream university by providing class room facility for in campus training at a very competitive fee.

Whereas both the parties are associating with respect to "Higher Education of Students of RNSIT. Now, thereof, in witness of the understanding hereinabove and mutual covenants hereinafter the parties agree as follows:

1. TERM:

This Agreement shall be effective upon full execution of this Agreement and shall continue for a period of 1 Years from the date of its execution. The Agreement may be extended by mutual consent for a period of one more year by written agreement signed by both parties. Any written agreements altering the term and/or conditions of this agreement must be reviewed and approved in advance by both parties. The term of this agreement shall be applicable to each applicant student, during the term of such course that the said applicant has enrolled for.

2.0 **PROGRAM:**

2.1 **Program Description** - BYJU'S shall depute teachers who are specialized in providing GRE, GMAT, IELTS & TOEFL Coaching Classes

2.2 Program Fee Structure

Course	Normal Price (website Price) in Rs.	Price for RNSIT Students in Rs.
GRE program*	20000/-	14900/-
Admission Consulting - 1 Year program	50000/-	35000/-
IELTS program	5000/-	5000/-
GRE+ Admission Consulting- 1 year program*	65000/-	42900/-
*- In case students want to buy the tablet, there will be additional charges of Rs.5000/- or Students can buy the tablet from the market on their own as per our hardware specifications		

2.3.1 The fee as per clause 2.3 shall be constant during the period 15th June 2019 till 31st March 2020. The fee will be subject to revision every subsequent 1st April depending upon the market conditions and company policy. However the contractual obligation for the enrolled students will be valid till the completion of the program. The Program Fee is inclusive of GST at the current prevailing rate but exclusive of any other Taxes or any other proposed taxes. It is clarified that any and all tax implications/liabilities arising out of the Program or collection of the Program Fee, including but not limited to any duties, licensee fees, permit fees, cess, or such other statutory dues shall be borne entirely by the Students. However, the aforementioned Tax Liability does not apply to the income tax of BYJU'S arising from the Program Fee, assessed and payable in India.

2.3.2 The students will be required to pay the training fee directly in the name of Byju's Education Private Limited through cash/cheque/demand draft. However, it is reiterated that BYJU'S will only facilitate the applicant Students to develop the necessary skill sets required to make the best attempt at achieving the required test scores in GRE, GMAT, IELTS& TOEFL. BYJU'S shall not be held liable, by either the Institute or any of the applicant Students, for any claim whatsoever, which does not arise out of the obligations expressly delineated hereinabove

3.0ROLES AND RESPONSIBILITY FIRST PARTY

3.1 The First Party shall visit the premises of Second Party and provide a complete briefing session to its students on the training and other services provided by the First Party. They shall set up "RNSIT career guidance and Higher Education Cell" at Institute's campus

3.2 BYJU'S shall depute Full Time Teachers, who are trained experts in conducting GRE, GMAT, IELTS & TOEFL Test-Prep Coaching Classes to carry out the Program at the Institute Premises. The said Full Time Teachers shall have teaching experience of not less than 5 years with minimum two years training experience with BYJU'S. BYJU'S shall make all such valid documentation/certification regarding their expertise in the field of conducting GRE, GMAT, IELTS & TOEFL Test Prep Coaching Classes.

3.3 Once the total number of Students is finalized, BYJU'S shall draw up a Program Schedule and hand over the same to the **Institute** within 10 days. It

is clarified that the Program Structure mentioned in Clause 2.2. is based on the minimum number of students signing up for the Program. In the event the total number of Students signing up for the Program is not meeting the minimum number of students, BYJU'S is free to alter the Program Structure only to the extent that the number of batches, number of Students per batch, and the number of sessions/hour may be altered. The Classes will be conducted during evening hours, Monday through Friday, and if required during Weekends, during a mutually agreed time slot.

3.4 Delivery of Course ware: Once the Batch Strength is finalized and the entire Program Fee is remitted by the students; BYJU'S shall deliver all the courseware within a period of 15 days from the receipt of the Program Fee. BYJU'S shall provide access to Online Student portal with access to online lessons to the enrolled Students, within 1 week of the commencement of the batch.

3.5 Change in the Schedule: BYJU'S shall adhere to the Training Schedule at all times. However, in the event any of the classes/sessions need to be re-scheduled due to technical or any other reasons, BYJU'S shall inform the **Institute** at least 2 days in advance regarding the said re-scheduling. BYJU'S shall ensure that no class/session is cancelled once the Students have convened at the venue.

3.6 BYJU'S shall ensure that the Teachers deputed shall at all times adhere to the Rules of the **Institute** applicable to the Teachers/Staff of the **Institute**, till such time they are required to be within the Institute premises.

3.7 BYJU'S shall also conduct minimum one campus drive once in a year at RNSIT campus.

4. ROLES AND RESPONSIBILITY OF SECOND PARTY

4.1 The second party in the interest of the students of RNSIT and for the benefit of the students shall facilitate the First Party in briefing students on the training and other services provided by the First Party.

4.2 –The **Institute** shall provide the following infrastructure to enable BYJU'S to conduct the classes/sessions:

4.2.1 Classroom with furniture, blackboard/whiteboard, projector, chalk/markers, etc.

4.2.2 Janitorial Conveniences like toilet /drinking water etc. along related with housekeeping staff

4.2.3 Canteen Services par with other Students of the **Institute**

4.2.4 **Institute** shall provide the complete academic calendar for the term of this Agreement in advance, in order to facilitate BYJU'S to draw up an effective Training Schedule which may not coincide with other academic events such as examinations, internal assessments, co-curricular or extra-curricular activities. Once BYJU'S has handed over its Training Schedule to the **Institute**, the **Institute** shall either approve or suggest any modification to the said Schedule at least 4 days prior to the commencement of the classes/sessions under the said Training Schedule. Such changes may be implemented after a joint discussion between the parties. It is clarified that the **Institute** does not have the sole authority to modify the Training Schedule. The **Institute** shall allow and authorize the Teachers deputed by BYJU'S to have unrestricted access to the premises where Program is to be conducted.
4.2.5 The Institute is donning the role of only facilitator and in no way guarantees the minimum number of students, their attendance as well as the performance of the of the registered students.
4.2.6 Institute will allow BYJU'S their marketing activities inside its premises starting mid July 2019 and is not liable to provide any other support to them.

5.0 PAYMENTS TO INSTITUTE – In consideration to roles and responsibilities of the Institute BYJU'S will pay 15% on tuition fee as per clause 2.2 per enrolled GRE/GMAT/IELTS/TOEFL student to the institute's management towards using the facilities provided to run the program in the premises of the institute, within 30 days of collection of the fee from students. The amount to be paid to the institute will be by cheque in favour of **RNSIT** or through online transfer directly into the institute's account. BYJU'S will also pay the Institute Rs. 4,000/- as attender charges per year.

6.0 OWNERSHIP - All trademarks, copyrights, logos, brand names, goodwill, and proprietary rights belong to the respective owners as stated in the materials.

7.0 CONFIDENTIALITY:

7.1 The **Institute** undertakes to keep the provisions of this Agreement, the negotiations leading to this Agreement, the Program Fee as well as the details of the Teachers deputed by BYJU'S confidential.

7.2 BYJU'S undertakes to keep all information collected or collated from the Students confidential.

8.0 ANTI-POACHING:

During the term of this Agreement and for a period of 3 years after any termination/expiry of this Agreement, the **Institute** shall not, without the prior written consent of BYJU'S, either directly or indirectly, on its own behalf or in the service or on behalf of others, solicit or attempt to solicit, divert or hire away any person employed by BYJU'S, including the Teachers deputed by BYJU'S in pursuance of the Program. This Clause shall survive the Termination and/or Expiry of this Agreement.

9.0 COMMUNICATION: Both Parties are obliged to communicate with each other only in the written mode. No other means of communication shall be entertained by both Parties. Email mode of communication is acceptable by both parties.

9.1 Mode of Communication and Authorized Representatives

The **First Party** is appointing the following person as the authorized representative with whom the Second Party shall interact / coordinate during the execution process:

Authorized Représentative
Name: Swaroop B V
Designation Key Account Manager
Contact Phone Number:
Contact Mobile Number: 7259592762
Email ID: swaroopa.bv@byjus.com, swaroop.bv@thecareerlabs.com

The **Second Party** is appointing the following person as the authorized representative with whom First Party will interact / coordinate during the execution process:

Authorized Representative
Name: S Somashekaran
Designation: Prof. & Chief Liaison officer
Contact Phone Number: :080-28611880
Contact Mobile Number: 9845792033
Contact Fax Number:
Email ID: rnsit.hrm@gmail.com

The authorized representative(s) from both parties (as mentioned above) will conduct periodic review of services offered by First Party under the "Entry-

level Recruitment Solutions" & Resolve issues that may arise during the course of implementation of this MOU.

10. APPLICABLE LAW AND JURISDICTION This Agreement shall be interpreted in accordance with the laws of India.

10.1 Any dispute under this Agreement/MOU can be raised /filed in Courts within the jurisdiction of Bangalore Metropolitan city only.

Any dispute under this agreement is valid upto 30th June 2020

10.2 Dispute Resolution – Any dispute arising with respect to any aspect of this MOU shall be settled through mutual consultation and written consent by the parties to this MOU. In case settlement is not arrived at, the dispute will come under the purview and provisions of Indian Arbitration and Conciliation Act 1996 of Government of India and the area of jurisdiction will be at Bangalore. The term First Party and the Second Party afore mentioned unless repugnant to the context shall mean and include their successors in office, authorized representatives and assignees etc. In the event of any disputes between the parties only the courts in Bangalore city shall have exclusive jurisdiction. But no court case shall be preferred by either party until Arbitration has been resorted to and proved unfruitful.

11.0 Commencement and Operation

MOU would come into effect from this day that is1st July 2019.

11.1 Duration of the Agreement

The agreement shall be valid till 30th June 2020 until explicitly terminated by mutual consent.

11.2 Termination

Both parties shall have the right to terminate the MOU in the event of violation of any of the conditions by giving one months' notice. In such an event the students already admitted shall be enabled to complete their training and appear for the final recruitment. The obligations of both parties will continue to be in force during such period irrespective of termination of the MOU.

11.3 Amendment to the MOU

During operation of the MOU, circumstances may arise which may call for amendment / alteration in the MOU, which shall be mutually discussed and agreed upon in writing and shall form a part and parcel of this original MOU. Having gone through all conditions of this MOU and having understood it clearly both parties affix their signatures below as attesting to this deed on 25th June 2019.

For First Party	**For Second Party**
SIGNATORY 1	
Signature.....	**Signature**.....
Name: Mr. Stanley Chetan	**Name: Dr. H N Shivashankar**
Designation: Senior Manager (Business Development)	**Designation: Director**
Seal	**Seal**
Place: Bangalore	**Place: Bangalore**
Date:	**Date:**
SIGNATORY 2	
Signature.....	**Signature**.....
Name:	**Name: Dr. M K Venkatesha**
Designation:	**Designation: Principal**
Seal	**Seal**
Place: Bangalore	**Place: Bangalore**
Date:	**Date:**
Witness 1:	**Witness 1:**
Name Swaroop B V	**Name: S Somashekaran**
Designation: Key Account Manager	**Designation: Chief Liaison Officer**
Signature:	**Signature:**

MEMORANDUM OF UNDERSTANDING

Between

Edway

And

RNS INSTITUTE OF TECHNOLOGY
ESTD : 2001

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the 30th of November Two Thousand and Nineteen (30/11/2019), by and between

Edway Education Consulting, a sole proprietor consulting firm having its office at No 18/19, 1st Floor Lalitha Complex, 24th Main, 5th Phase, J P Nagar Bangalore 5600078 (hereinafter referred to as "**Edway**", which expression shall include its legally constituted signatories, assigns, successors and officers duly authorized to execute such agreement) OF THE FIRST PART / FIRST PARTY through Mrs. Bhavani Kowdike, Director, who is duly authorized to represent **Edway**

AND

RNS Institute of Technology having its registered office at Rajarajeshwarinagar, Channasandra, Bengaluru, Karnataka - 560098 the Second Party referred to as **Institute** and represented herein by Dr. H N Shivashankar, Director (hereinafter referred to as "**Institute**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).
(First Party and Second Party are hereinafter jointly referred to as "Parties" and individually as "Party"

WHEREAS, **First Party Edway** engaged in providing consulting services for the students who aspire to pursue higher education abroad. Edway handles all aspect of higher education related services such as college selection services, providing education consultancy services, education guidance counselling, education support services, education testing services and Visa assistance services. They possess well trained, certified and well equipped staff to handle all the above services.

AND

WHEREAS, **the Second party Institute** has about 1000 students in departments of various engineering streams. The Institute desires to encourage higher education abroad by providing guidance to its Students to enhance the skill sets and effectiveness of Study Abroad aspirants. Further, the Institute desires to enable them to secure acceptance into Ivy League and such other Universities/Institutes by equipping them with the necessary guidance and services required for admission in Universities abroad. Furthermore, the Institute also desires to don the role of facilitator for training, counseling and guidance of the Students to meet the pre-requisites and criteria for attaining admission into their dream university by providing suitable and experienced agency at a very competitive fee.

Whereas both the parties are associating with respect to Higher Education of Students of RNSIT, Edway has expressed its desire to engage the latter as a consultant on behalf of

and at behest of its applicant Students who will undertake Admission Counseling Services. (Hereinafter referred to as the Program).

AND WHEREAS, Edway has explained the Program structure to the Institute, which has agreed to start the Program at the Institute premises at its main campus at Dr. Vishnuvardhana Road, Post, Channasandra, RR Nagar, Bengaluru, Karnataka 560098 Now, thereof, in witness of the understanding hereinabove and mutual covenants hereinafter the parties agree as follows:

1. TERM:

This Agreement shall be effective upon full execution of this Agreement and shall continue for a period of 1 Years from the date of its execution. The Agreement may be extended by mutual consent for a period of one more year by written agreement signed by both parties. Any written agreements altering the term and/or conditions of this agreement must be reviewed and approved in advance by both parties. The term of this agreement shall be applicable to each applicant student, during the term of such course that the said applicant has enrolled for.

2.0 PROGRAM:

2.1 Program Description – Edway offers varieties of services such as college selection services, providing education consultancy services, education guidance counselling, education support services, education testing services and Visa assistance services who want to pursue higher education abroad.

2.2 Programme Fee (Standard fee)

(a) Study abroad services - Rs. 10,000/- + GST
(for all countries except Germany)
(c) Study abroad services and IELTS coaching for Germany – Rs 30,000 + GST (due to Non tie up of Public Universities)

For RNSIT Students

Study abroad services including materials (1 country other than Germany) – Rs. 5,000/- + GST
For Germany - Rs.25,000/- +GST

2.2.1 The above fee quote is strictly for providing courseware content and classroom coaching at the Edway office to the Students for their Study abroad services , IELTS services.. It does not include any fee payable for final GRE, IELTS & TOEFL examination to be conducted by the respective authority as the case maybe. The responsibility towards registering for the final GRE, IELTS & TOEFL examination and the respective fee thereof rests with the Student and Edway shall not be accountable for the same in any manner.

2.2.2 The fee as mentioned in Clause No: 2.2 will be constant during the period from 30th November 2019 till 30th November 2020. The fee will be subject to revision every subsequent 1st April depending upon the market conditions and company policy. However the contractual obligation for the enrolled students will be valid till the completion of the program.

2.2.3 The Program Fee is exclusive of GST and any other Taxes or any other proposed taxes. It is clarified that any and all tax implications/liabilities arising out of the Program or collection of the Program Fee, including but not limited to any duties, licensee fees, permit fees, cess, or such other statutory dues shall be borne entirely by the Students. However, the aforementioned Tax Liability does not apply to the income tax of Edway arising from the Program Fee, assessed and payable in India.

3.0 **ROLES AND RESPONSIBILITY FIRST PARTY**

3.1 The First Party shall visit the premises of Second Party and provide a complete briefing session to its students on the training and other services provided by the First Party. They shall set up " RNSIT career guidance and Higher Education platform" at Institute's campus

3.2 Edway shall hire professionals who are well experienced in the testing and educational support services. Edway will hold accountable to the highest standards by meeting students needs precisely and completely

3.3 Once the total number of Students is finalized, Edway shall draw up a Program Schedule and hand over the same to the **Institute** within 10 days. Once the Batch Strength is finalized and the entire Program Fee is remitted by the students; shall deliver all the courseware within a period of 15 days from the receipt of the Program Fee. Edway shall adhere to the Training Schedule at all times. However, in the event any of the classes/sessions need to be re-scheduled due to technical or any other reasons, Edway shall inform the **Institute** at least 2 days in advance regarding the said re-scheduling. Edway shall ensure that no class/session is cancelled once the Students have convened at the venue.

3.4 Edway shall advice and guide the students on the most relevant training and academic courses available in UK, USA, Australia, NZ, Europe, Canada and other countries which are dealt with.

3.5 Edway will inform about the partner institutions so as to ensure students can make best decisions on where to study.

3.6 Edway will assist with VISA applications clearly explaining all the legal restrictions to students.

3.7 Edway will hold education fairs in Bangalore about the countries they cover.

3.8 Edway will arrange for suitable accommodation for students if and when necessary and ensure that all schools and Universities are kept up to date with progress on the students' applications.

3.9 Edway will provide career counselling, course and University/college selection, documents editing.

3.10 Edway will provide guidance with regard to exam registrations

3.11 Financial loan documents assistance, pre briefing and any other assistance required by the students.

4 ROLES AND RESPONSIBILITY OF SECOND PARTY

4.1 The second party in the interest of the students of RNSIT and for the benefit of the students shall facilitate the First Party in briefing students, arranging the seminars of the first party and on the training and other services provided by the First Party.

4.2 The **Institute** shall not provide any other infrastructure other than those required for publicity and advertisement,

4.2.1 **Institute** shall provide the complete academic calendar for the term of this Agreement in advance, in order to facilitate Edway to draw up an effective Training Schedule which may not coincide with other academic events such as examinations, internal assessments, co-curricular or extra-curricular activities for drawing out a effective training schedule by Edway

4.2.2 The Institute is donning the role of only facilitator and in no way guarantees the minimum number of students, their attendance as well as the performance of the of the registered students.

5.0 PAYMENTS TO INSTITUTE – In consideration to roles and responsibilities of the Institute Edway will pay 15% on tuition fee as per clause 2.2. per enrolled student to the Institute's management towards using the facilities provided to run the program, within 30 days of collection of the fee from students. The amount to be paid to the institute will be by cheque in favour of **RNSIT** or through online transfer directly into the Institute's account.

6.0 OWNERSHIP - All trademarks, copyrights, logos, brand names, goodwill, and proprietary rights belong to the respective owners as stated in the materials.

6.1 USE OF PROPRIETORY MARKS FOR MARKETING: Edway authorizes Institute to use all trademarks, logos, brand names of Edway for marketing and promotion of Edway programs in the Institute provided that all such marketing materials are approved by Edway prior to publication

7.0 CONFIDENTIALITY:

7.1 The **Institute** undertakes to keep the provisions of this Agreement, the negotiations leading to this Agreement, the Program Fee as well as the details of the Teachers.

7.2 Edway undertakes to keep all information collected or collated from the Students confidential.

8.0 ANTI-POACHING:

During the term of this Agreement and for a period of 3 years after any termination/expiry of this Agreement, the **Institute** shall not, without the prior written consent of Edway , either directly or indirectly, on its own behalf or in the service or on behalf of others, solicit or attempt to solicit, divert or hire away any person employed by Edway , including the Teachers deputed by Edway in pursuance of the Program. This Clause shall survive the Termination and/or Expiry of this Agreement.

9.0 COMMUNICATION : Both Parties are obliged to communicate with each other only in the written mode. No other means of communication shall be entertained by both Parties. Email mode of communication is acceptable by both parties.

9.1 **Mode of Communication and Authorized Representatives**

The **First Party** is appointing the following person as the authorized representative with whom the Second Party shall interact / coordinate during the execution process:

Authorized Représentative
Name: Bhavani Kowdige
Designation : Director
Contact Phone Number.
Contact Mobile Number: 9986592672
Email ID: bhavani.kowdike@edwayeducationconsulting.com

The **Second Party** is appointing the following person as the authorized representative with whom First Party will interact / coordinate during the execution process:

Authorized Representative
Name: S Somashekaran
Designation: Prof. & Chief Liaison officer
Contact Phone Number: :080-28611880
Contact Mobile Number: 9845792033
Contact Fax Number: Email ID: rnsit.hrm@gmail.com
The authorized representative(s) from both parties (as mentioned above) will conduct periodic review of services offered by First Party and Resolve issues that may arise during the course of implementation of this MOU.

10. APPLICABLE LAW AND JURISDICTION

This Agreement shall be interpreted in accordance with the laws of India.

10.1 Any dispute under this Agreement/MOU can be raised /filed in Courts within the jurisdiction of Bangalore Metropolitan city only.

Any dispute under this agreement is valid upto 30st Nov. 2020

10.2 Dispute Resolution – Any dispute arising with respect to any aspect of this MOU shall be settled through mutual consultation and written consent by the parties to this MOU. In case settlement is not arrived at, the dispute will come under the purview and provisions of Indian Arbitration and Conciliation Act 1996 of Government of India and the area of jurisdiction will be at Bangalore. The term First Party and the Second Party afore mentioned unless repugnant to the context shall mean and include their successors in office, authorized representatives and assignees etc. In the event of any disputes between the parties only the courts in Bangalore city shall have exclusive jurisdiction. But no court case shall be preferred by either party until Arbitration has been resorted to and proved unfruitful.

11.0 Commencement and Operation

MOU would come into effect from this day that is 30th Nov. 2019.

11.1 Duration of the Agreement

The agreement shall be valid till 30th Nov. 2020 until explicitly terminated by mutual consent.

11.2 Termination

Both parties shall have the right to terminate the MOU in the event of violation of any of the conditions by giving one months' notice. In such an event the students already admitted shall be enabled to complete their training and appear for the final recruitment. The

obligations of both parties will continue to be in force during such period irrespective of termination of the MOU.

11.3 Amendment to the MOU

During operation of the MOU, circumstances may arise which may call for amendment / alteration in the MOU, which shall be mutually discussed and agreed upon in writing and shall form a part and parcel of this original MOU.

Having gone through all conditions of this MOU and having understood it clearly both parties affix their signatures below as attesting to this deed on 29th Dec 2019.

For First Part	For Second Party
SIGNATORY 1	**SIGNATORY 1**
Signature Bhavaani K. **Name: Bhavani Kowdike** **Designation: Director**	**Signature** **Name: Dr. H N Shivashankar** **Designation: Director**
Seal **Place: Bangalore** **Date: 29-12-2019**	**Seal** **Place: Bangalore** **Date: 29-12-2019**
SIGNATORY 2	**SIGNATORY 2**
Signature **Name:** **Designation:**	**Signature** MK Venkatesha **Name: Dr. M K Venkatesha** **Designation: Principal**
Seal **Place: Bangalore** **Date: 29-12-2019**	**Seal** **Place: Bangalore** **Date: 29-12-2019**
Witness 1: **Name:** RAGHAVENDRA K. **Designation:** _____ **Signature:** K. R	**Witness 1:** **Name: S Somashekaran** **Designation: Chief Liaison Officer** **Signature:**

MEMORANDUM OF UNDERSTANDING

Between

manya
aspire higher, achieve more

The Princeton Review

And

RNS
INSTITUTE OF TECHNOLOGY
ESTD : 2001

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the 25th of June Two Thousand and Nineteen (25/06/2019), by and between

Manya Education Pvt. Ltd., a company incorporated under Companies Act 1956 and having its registered office at B-7/2, Okhla Phase – II, New Delhi – 110 020 (hereinafter referred to as "**MEPL**", which expression shall include its legally constituted signatories, assigns, successors and officers duly authorized to execute such agreement) OF THE FIRST PART / FIRST PARTY through Mr. Ramachandraprabhu, General Manager – Sales & Operations, who is duly authorized to represent MEPL

AND

RNS Institute of Technology having its registered office at Rajarajeshwari nagar, Channasandra, Bengaluru, Karnataka - 560098 the Second Party referred to as Institute and represented herein by Dr. H N Shivashankar, Director (hereinafter referred to as "**Institute**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).
(First Party and Second Party are hereinafter jointly referred to as "Parties" and individually as "Party"

WHEREAS, **First Party MEPL is the Master Franchisee of The Princeton Review, U.S.A**. and has attained leadership positon in the business of coaching for GRE, GMAT, IELTS, TOEFL and Admissions Counseling Services as per norms and methodologies developed by THE PRINCETON REVIEW and owns or has access to various copyrighted material, proprietary information and a substantial body of Technical know-how relating to selection of Faculty members and other staff, scheduling and administering education and procedures of examining the standards possessed / attained by Students.

AND

***WHEREAS,* the Second party Institute** has about 1000 students in departments of various engineering streams. The Institute desires to impart special training to its Students to enhance the skill sets and effectiveness of Study Abroad aspirants. Further, the Institute desires to enable them to secure acceptance into Ivy League and such other Universities/Institutes by equipping them with the necessary skill sets to achieve the desired test scores in GRE, GMAT, and IELTS & TOEFL

Examination. Furthermore, the Institute also desires to don the role of facilitator for training, counseling and guidance of the Students to meet the pre-requisites and criteria for attaining admission into their dream university by providing class room facility for in campus training at a very competitive fee.

Whereas both the parties are associating with respect to "Higher Education of Students of RNSIT. Now, thereof, in witness of the understanding hereinabove and mutual covenants hereinafter the parties agree as follows:

1. TERM:

This Agreement shall be effective upon full execution of this Agreement and shall continue for a period of 1 Years from the date of its execution. The Agreement may be extended by mutual consent for a period of one more year by written agreement signed by both parties. Any written agreements altering the term and/or conditions of this agreement must be reviewed and approved in advance by both parties. The term of this agreement shall be applicable to each applicant student, during the term of such course that the said applicant has enrolled for.

2.0 PROGRAM:

2.1 **Program Description** - MEPL shall depute teachers who are specialized in providing GRE, GMAT, IELTS & TOEFL Coaching Classes as per The Princeton Review pedagogy.

2.2 Program Structure

	GRE	GMAT	IELTS*	TOEFL*
Minimum No of Students	20	10	20	20
Maximum Students/Batch	30	20	30	30
Minimum No of Batches	1	1	1	1
No of Hours/Per Week	6	6	5	5
Total No of Hours/Batch	51	63	25	30
Training Schedule	Will be finalized once the enrollments are done			
Training Days	*Weekdays (Monday – Friday)			
Venue	**Institute** premises			
Timings	*Weekdays (4:30 pm – 7:30 pm)			

* Will be offered only as an addition to GRE/GMAT.

2.3 Fee Structure

Price for R.N.S.INSTITUTE OF TECHNOLOGY								
Course Name	Duration (In Hours)	Tuition Fee(Incl. GST) (Rs.)	Membean (Incl.GST)(Rs.)	Books Cost(Rs.)	SP Refresher	GRE Refresher	Total Cost to Student(Rs.)	Minimum No. of Students
GMAT	72	27000	NA	1900	NA	NA	28900	10
GRE	51	14660	1550	1145	945	3000	21200	20
TOEFL*	30	7600	NA	1400	NA	NA	9000	20
IELTS*	25	5750	NA	1750	NA	NA	7500	20
C-ACS	NA	NA	NA	NA	NA	NA	22300	NA

* will be offered only as an addition to GRE/GMAT

2.3.1 The fee as per clause 2.3 shall be constant during the period 15th June 2019 till 31st March 2020. The fee will be subject to revision every subsequent 1st April depending upon the market conditions and company policy. However the contractual obligation for the enrolled students will be valid till the completion of the program. The Program Fee is inclusive of GST at the current prevailing rate but exclusive of any other Taxes or any other proposed taxes. It is clarified that any and all tax implications/liabilities arising out of the Program or collection of the Program Fee, including but not limited to any duties, licensee fees, permit fees, cess, or such other statutory dues shall be borne entirely by the Students. However, the aforementioned Tax Liability does not apply to the income tax of MEPL arising from the Program Fee, assessed and payable in India.

2.3.2 The students will be required to pay the training fee directly in the name of Manya Education Private Limited through cash/cheque/demand draft. However, it is reiterated that MEPL will only facilitate the applicant Students to develop the necessary skill sets required to make the best attempt at achieving the required test scores in GRE, GMAT, IELTS & TOEFL. MEPL shall not be held liable, by either the Institute or any of the applicant Students, for any claim whatsoever, which does not arise out of the obligations expressly delineated hereinabove

3.0 ROLES AND RESPONSIBILITY FIRST PARTY

3.1 The First Party shall visit the premises of Second Party and provide a complete briefing session to its students on the training and other services provided by the First Party. They shall set up "RNSIT career guidance and Higher Education Cell" at Institute's campus

3.2 MEPL shall depute Full Time Teachers, who are trained experts in conducting GRE, GMAT, IELTS & TOEFL Test-Prep Coaching Classes to carry out the Program at the Institute Premises. The said Full Time Teachers shall have teaching

experience of not less than 5 years with minimum two years training experience with MEPL. MEPL shall make all such valid documentation/certification regarding their expertise in the field of conducting GRE, GMAT, IELTS & TOEFL Test Prep Coaching Classes.

3.3 Once the total number of Students is finalized, MEPL shall draw up a Program Schedule and hand over the same to the **Institute** within 10 days. It is clarified that the Program Structure mentioned in Clause 2.2. is based on the minimum number of students as mentioned in Clause 2.2 signing up for the Program. In the event the total number of Students signing up for the Program is not meeting the minimum number of students as mentioned in Clause 2.2, MEPL is free to alter the Program Structure mentioned in Clause 2.2. only to the extent that the number of batches, number of Students per batch, and the number of sessions/hour may be altered. The remaining Program Structure shall be in accordance to Clause 2.2. subject to the provisions of Clause 2.1. The Classes will be conducted during evening hours, Monday through Friday, and if required during Weekends, during a mutually agreed time slot.

3.4 Delivery of Course ware: Once the Batch Strength is finalized and the entire Program Fee is remitted by the students; MEPL shall deliver all the courseware within a period of 15 days from the receipt of the Program Fee. MEPL shall provide access to Online Student portal with access to online lessons to the enrolled Students, within 1 week of the commencement of the batch.

3.5 Change in the Schedule: MEPL shall adhere to the Training Schedule at all times. However, in the event any of the classes/sessions need to be re-scheduled due to technical or any other reasons, MEPL shall inform the **Institute** at least 2 days in advance regarding the said re-scheduling. MEPL shall ensure that no class/session is cancelled once the Students have convened at the venue.

3.6 MEPL shall ensure that the Teachers deputed shall at all times adhere to the Rules of the **Institute** applicable to the Teachers/Staff of the **Institute**, till such time they are required to be within the Institute premises.

3.7 MEPL shall also conduct minimum one campus drive once in a year at RNSIT campus.

4. ROLES AND RESPONSIBILITY OF SECOND PARTY

4.1 The second party in the interest of the students of RNSIT and for the benefit of the students shall facilitate the First Party in briefing students on the training and other services provided by the First Party.

4.2 – The **Institute** shall provide the following infrastructure to enable MEPL to conduct the classes/sessions:

4.2.1 Classroom with furniture, blackboard/whiteboard, projector, chalk/markers, etc.

4.2.2 Janitorial Conveniences like toilet /drinking water etc. along related with housekeeping staff

4.2.3 Canteen Services par with other Students of the **Institute**

4.2.4 **Institute** shall provide the complete academic calendar for the term of this Agreement in advance, in order to facilitate MEPL to draw up an effective Training Schedule which may not coincide with other academic events such as examinations, internal assessments, co-curricular or extra-curricular activities. Once MEPL has handed over its Training Schedule to the **Institute**, the **Institute** shall either approve or suggest any modification to the said Schedule at least 4 days prior to the commencement of the classes/sessions under the said Training Schedule. Such changes may be implemented after a joint discussion between the parties. It is clarified that the **Institute** does not have the sole authority to modify the Training Schedule. The **Institute** shall allow and authorize the Teachers deputed by MEPL to have unrestricted access to the premises where Program is to be conducted.

4.2.5 The Institute is donning the role of only facilitator and in no way guarantees the minimum number of students, their attendance as well as the performance of the of the registered students.

4.2.6 Institute will allow MEPL their marketing activities inside its premises starting mid July 2019 and is not liable to provide any other support to them.

5.0 PAYMENTS TO INSTITUTE – In consideration to roles and responsibilities of the Institute MEPL will pay 15% on tuition fee as per clause 2.3 per enrolled GRE/GMAT/IELTS/TOEFL student to the institute's management towards using the facilities provided to run the program in the premises of the institute, within 30 days of collection of the fee from students. The amount to be paid to the institute will be by cheque in favour of **RNSIT** or through online transfer directly into the institute's account. MEPL will also pay the Institute Rs. 4,000/- as attender charges per year.

6.0 OWNERSHIP - All trademarks, copyrights, logos, brand names, goodwill, and proprietary rights belong to the respective owners as stated in the materials.

7.0 CONFIDENTIALITY:

7.1 The **Institute** undertakes to keep the provisions of this Agreement, the negotiations leading to this Agreement, the Program Fee as well as the details of the Teachers deputed by MEPL confidential.

7.2 MEPL undertakes to keep all information collected or collated from the Students confidential.

8.0 ANTI-POACHING: During the term of this Agreement and for a period of 3 years after any termination/expiry of this Agreement, the **Institute** shall not, without the prior written consent of MEPL, either directly or indirectly, on its own behalf or in the service or on behalf of others, solicit or attempt to solicit, divert or hire away any person employed by MEPL, including the Teachers deputed by MEPL in pursuance of the Program. This Clause shall survive the Termination and/or Expiry of this Agreement.

9.0 COMMUNICATION: Both Parties are obliged to communicate with each other only in the written mode. No other means of communication shall be entertained by both Parties. Email mode of communication is acceptable by both parties.

9.1 Mode of Communication and Authorized Representatives

The **First Party** is appointing the following person as the authorized representative with whom the Second Party shall interact / coordinate during the execution process:

Authorized Représentative
Name: Nagaraju G
Designation Manager (Business Development)
Contact Phone Number. 080 - 47091702
Contact Mobile Number: 8970722227
Email ID: nagarju.g@manyagroup.com

The **Second Party** is appointing the following person as the authorized representative with whom First Party will interact / coordinate during the execution process:

Authorized Representative
Name: S Somashekaran
Designation: Prof. & Chief Liaison officer
Contact Phone Number: :080-28611880
Contact Mobile Number: 9845792033
Contact Fax Number:
Email ID: rnsit.hrm@gmail.com

The authorized representative(s) from both parties (as mentioned above) will conduct periodic review of services offered by First Party under the "Entry-level Recruitment Solutions" & Resolve issues that may arise during the course of implementation of this MOU.

10. APPLICABLE LAW AND JURISDICTION This Agreement shall be interpreted in accordance with the laws of India.

10.1 Any dispute under this Agreement/MOU can be raised /filed in Courts within the jurisdiction of Bangalore Metropolitan city only.

Any dispute under this agreement is valid upto 30th June 2020

10. Dispute Resolution – Any dispute arising with respect to any aspect of this MOU shall be settled through mutual consultation and written consent by the parties to this MOU. In case settlement is not arrived at, the dispute will come under the purview and provisions of Indian Arbitration and Conciliation Act 1996 of Government of India and the area of jurisdiction will be at Bangalore. The term First Party and the Second Party afore mentioned unless repugnant to the context shall mean and include their successors in office, authorized representatives and assignees etc. In the event of any disputes between the parties only the courts in Bangalore city shall have exclusive jurisdiction. But no court case shall be preferred by either party until Arbitration has been resorted to and proved unfruitful.

11.0 Commencement and Operation

MOU would come into effect from this day that is1st July 2019.

11.1 Duration of the Agreement

The agreement shall be valid till 30th June 2020 until explicitly terminated by mutual consent.

11.2 Termination

Both parties shall have the right to terminate the MOU in the event of violation of any of the conditions by giving one months' notice. In such an event the students already admitted shall be enabled to complete their training and appear for the final recruitment. The obligations of both parties will continue to be in force during such period irrespective of termination of the MOU.

11.3 Amendment to the MOU

During operation of the MOU, circumstances may arise which may call for amendment / alteration in the MOU, which shall be mutually discussed and agreed upon in writing and shall form a part and parcel of this original MOU.
Having gone through all conditions of this MOU and having understood it clearly both parties affix their signatures below as attesting to this deed on 25th June 2019.

For First Party	**For Second Party**
SIGNATORY 1	
Signature.....	**Signature**.....
Name: Mr. Ramachandra Prabhu	**Name: Dr. H N Shivashankar**
Designation: General Manager (Sales & Operations)	**Designation: Director**
Seal	**Seal**
Place: Bangalore	**Place :Bangalore**
Date:	**Date:**
SIGNATORY 2	
Signature.....	**Signature**.....
Name:	**Name: Dr. M K Venkatesha**
Designation:	**Designation: Principal**
Seal	**Seal**
Place: Bangalore	**Place: Bangalore**
Date:	**Date:**
Witness 1:	**Witness 1:**
Name Arshad Ahmed	**Name: S Somashekaran**
Designation Asst. General Manager (Business Development)	**Designation: Chief Liaison Officer**
Signature:	**Signature:**

Infosys® | Campus Connect

Memorandum of Understanding

This Memorandum of Understanding ("MOU") is between Infosys Ltd, a company incorporated under the laws of India with its registered office at Electronics City, Hosur Road, Bangalore – 560 100, India (hereafter referred to as "Infosys"); and **R. N. S. Institute of Technology** a university / engineering college committed to educational excellence having its office **Channasandra, Subramanyapuram Post, Uttarahalli Kengeri Road, RR anagar, Bangalore Pin- 560098 (**Hereafter referred to as "Partner").

RECITALS:

A. WHEREAS Partner has been established for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to students of all the engineering disciplines in the field of Information Technology (IT).

B. AND WHEREAS Infosys wishes to collaborate with the Partner for the purpose of enriching the technical education in new subject areas, learning-teaching process and to jointly work for enhancing the quality of education imparted to students of all the Information Technology ("IT") disciplines.

C. AND WHEREAS Partner with assistance from Infosys has goals for enhancing the quality of the technical education for students thereby enabling them to meet the industry needs and to be recognized globally.

NOW THEREFORE THE PARTIES HEREBY ACKNOWLEDGE AND AGREE AS FOLLOWS:

1. This MOU is for collaboration between both parties, for mutual benefit, to enhance the quality of the educational experience of students of the Partner and for the specific purposes detailed in Annexure I of this MOU

2. Infosys shall be responsible for providing the requisite course material, publicity material such as handouts, information brochures and posters and conducting faculty enablement programmes as agreed between the parties.

3. The Partner shall be responsible for providing the requisite infrastructure, network and internet access and any other facility required for the education and training.

4. It is agreed that the terms and conditions of any agreed cooperative project (s) as outlined in Annexure 1 of this MOU shall be the subject matter of separate definitive agreements to be negotiated and agreed upon by the Parties and/or any third parties, wherever applicable, provided always the decision whether to initiate and/or implement any proposed cooperative projects shall be subject to the availability of funds and human resources on the part of each Party.

5. The parties, their representatives, and/or assignees, following the execution of this MOU, desire to maintain close contacts with each other to achieve the goals and objectives of, and to develop the ideas acknowledged in this MOU.

6. Both parties hereby agree to designate a representative from its side who will be the primary point of contact on behalf of that party.

7. Any expenses incurred by the parties for the purpose of this MOU shall be agreed upon and shall be borne as per the mutual agreement.

8. Notwithstanding any other provision of this MOU, neither party shall have any right to use any trademarks or trade name of the other party, nor to refer to this MOU or the obligations performed hereunder directly or indirectly, in connection with any product, promotion, or publication without the prior written approval of the other party

9. All information which has been disclosed to or obtained by either party at any time during the implementation of this MOU, is confidential information. For this purpose, the parties agree to sign the binding non-disclosure agreement in Annexure II.

10. The terms and conditions mentioned herein shall commence on the execution of this MOU and shall continue for a period of two (2) years from the date thereof or for such period as may be determined or extended by the parties from time to time by written notice, unless terminated by either party in accordance with this MOU. Either party may terminate this MOU at any time by providing three (3) months written notice to the other party.

11. Any notice required to be given hereunder shall be in writing and shall be deemed to be sufficiently served on the party if sent by hand or by registered post to the addresses of the party as stated in this MOU. Notices shall be deemed received: -

(i) If sent by registered mail, three (3) days after posting;
(ii) If by hand, on the day of delivery; and
(iii) If sent by telex or facsimile to the correct number or designated address within seventy-two (72) working hours.

12. Both parties agree to take all reasonable steps to ensure the successful completion of the collaboration, and co-operate with each other in duly carrying out the obligation agreed upon.

13. The expiration and termination of this MOU will not affect the terms of those activities, which are in progress at the time of notification of expiry or termination of the MOU.

14. On the termination or expiry of this MOU or when requested by Infosys, the Partner undertakes to return all materials to Infosys without any delay.

15. Each party shall ensure that they do not actively solicit the faculty of the other party who is involved in the implementation of this MOU during the period of such faculty's involvement with the program and for six (6) months thereafter.

16. Both the parties agree that Infosys is not obliged on account of this MOU to recruit any fixed number of students from the Partner.

17. This MOU is an indication of good faith and intent on the part of both parties and does not create any legal obligations between them. In the event of any differences or disputes arising from the implementation of the provisions of this MOU, the parties shall as far as possible settle such differences or disputes in good faith by consultation or negotiation between the parties.

18. Save and except for Clause 6, Clause 7 and Clause 8, this MOU is not a legally binding contract and under no circumstances does this MOU subject either of the parties to liability for breach, whether material or minor, of contract or any other liability under international law or the laws of the country of the respective parties or any other applicable law.

Infosys® | Campus Connect

19. The parties hereby agree that they are not bound exclusively by this MOU and are at liberty to enter into any separate agreements or arrangements with any third party without reference to the other party.

In written whereof both parties put their hard seal on the day, month and year herein mentioned.

Date: _____ **Date:** 27.11.2018

Place: _____ **Place:** Bangalore

Name: Sundar K S **Name:** Dr. H N Shivashankar

Designation: Associate Vice President & Head-Campus connect Education Training & Assessment Infosys Ltd.

Designation: Director, RNSIT

Institute **R. N. S. Institute of Technology**

Signature: **Signature:**

_____ _____

Authorized Signatory
For Infosys

Authorized Signatory
For Partner

Seal: **Seal:**

Director
RNS Institute of Technology
Channasandra, Bangalore-560 098.

27.11

Infosys® | Campus Connect

ANNEXURE I

PURPOSE / SCOPE OF THE COLLABORATION:

Infosys shall facilitate and share inputs with University / College for imparting technical and soft skills training to the students. The content of the training programs and the Faculty Enablement will be done by Infosys. The details shown in Annexure I are only indicative guidelines, and Infosys may change the following at short notice at its discretion.

There will not be any cash incentive for the faculty members involved in the training programs (Technical / Soft Skills) at the institution. However, value-added offerings will be there to motivate the faculty members.

Student / Education

1. Create a project bank for final year students
2. Publish Infosys courseware On the Web and provide access
3. Conducting special lectures for students at campuses
4. Participate in Conferences at the national/international level in the college / Seminars/ Contests
5. Increase employability by providing technical and soft skills training
6. Encouraging the students to visit Infosys Campuses

Faculty

1. Sharing Industry oriented-courseware and Technology
2. Faculty Enablement Program
3. Sabbaticals at Infosys
4. Interaction with subject matter experts

University / College

1. Share best-in-class standards (a) College-college (b) Industry-college
2. Books / CDs / DVDs etc for the library
3. Strengthen relationship with Universities / Colleges
4. Work with education bodies / universities to align the industry requirements into the college curriculum

Infosys® | Campus Connect

ANNEXURE II

MUTUAL NON-DISCLOSURE AND CONFIDENTIALITY AGREEMENT

This is an **agreement** ("Agreement" hereafter) between:

INFOSYS LIMITED, with its registered office at Electronics City, Hosur Road, Bangalore 560 100 ("Infosys") including its successors; and **R. N. S. Institute of Technology** operating out **Channasandra, Subramanyapuram Post, Uttarahalli Kengeri Road, RR anagar, Bangalore Pin- 560098.** ("Partner") including the Partner's employees, affiliates and successors at the time of the entering the agreement and during the tenure of the engagement, that is effective _____.

The parties possesses competitively valuable Confidential Information (as hereinafter defined) regarding their past, current and future services and products, research and development, customers, business plans, software, listings, holdings, alliances, investments, transactions, intellectual property and rights associated thereto and general business operations. The parties wish to enter into a mutually beneficial relationship, and as such, wish to share their Confidential Information with the other party, including its authorized employees and agents. For the purposes of this Agreement, the party that discloses Confidential Information to the other party shall be referred to as the "Disclosing Party", and the party that receives such Confidential Information from the other party shall be referred to as the "Recipient".

The Recipient may be given access to the Disclosing Party's Confidential Information or to create new Confidential Information for the Disclosing Party.

In view of the above, the parties agree as follows:

1. Confidential Information

"*Confidential Information*" includes any information:

- specifically indicated by the Disclosing Party, either verbally or in writing, as confidential;
- under the circumstances of the disclosure, that are to be treated as confidential; or
- the Recipient creates or produces while performing its obligations under this Agreement,

regardless of the media that contains the information.

Confidential Information does not include information, which:

- is generally available to the public at the time of its disclosure to the Recipient;

- becomes known to the public through no fault/action of the Recipient in violation of the terms herein;
- is legally known to the Recipient at the time of disclosure by the Disclosing Party;
- is furnished by the Disclosing Party to third parties without restriction; or
- is furnished to the Recipient by a third party who to the Recipient's knowledge legally obtained said information and the right to its disclosure.
- is developed independently by Recipient without use of or reference to the Disclosing Party's information.

2. Restrictions on Use

(a) The Recipient will not disclose any Confidential Information to third parties for any purpose without the prior written consent of the Disclosing Party. However, where the Recipient is required to disclose Confidential Information in accordance with judicial or other governmental action, the Recipient will give the Disclosing Party reasonable prior notice unless such notice is prohibited by applicable law.

(b) The Recipient will not use any Confidential Information for any purposes except those expressly contemplated or authorized by the Disclosing Party.

(c) The Recipient will take the same reasonable security precautions as it takes to safeguard its own confidential information, but in no case less than reasonable care.

(d) The Recipient undertakes to impose the confidentially obligations on all directors, officers and employees or other persons who work for the Recipient or under its direction and control, and who will have access to the Confidential Information.

(e) The Recipient will return all originals, copies, reproductions and summaries of Confidential Information in its control, or confirm its destruction as requested by the Disclosing Party.

3. Action on Breach

(a) The Recipient will notify the Disclosing Party immediately upon discovery of any breach of this Agreement by the Recipient, and will cooperate in every reasonable way to help the Disclosing Party regain possession of the Confidential Information and prevent further breach.

(b) The Disclosing Party will be entitled, without waiving any other rights or remedies, to seek such injunctive or equitable relief as may be deemed proper by a court of competent jurisdiction.

4. Ownership and Warranties

(a) All Confidential Information, including the inherent intellectual properties, remains the sole and exclusive property of the Disclosing Party and the Recipient shall no right, title or interest in the same. Similarly, the Disclosing Party does not own any of the intellectual property of the Recipient, including any proprietary methodologies, tools or practices, unless otherwise agreed.

(b) The Disclosing Party, unless expressly confirmed, makes no warranty regarding the accuracy or reliability of Confidential Information.

5. Applicability of Provisions

(a) The provisions of this Agreement are jointly and severally applicable and will not be considered waived by any act or acquiescence, except by a specific prior written confirmation. Accordingly, both parties will expressly agree in writing to any changes in the Agreement.

(b) If any provision of this Agreement is held illegal, invalid or unenforceable by law, the remaining provisions will remain in effect. Moreover, should any of the obligations of this Agreement be found illegal or unenforceable for any reasons, such obligations will be deemed to be reduced to the maximum duration, scope or subject matter allowed by law.

(c) If any action at law or in equity is necessary to enforce or interpret the rights arising out of or relating to this Agreement, the prevailing party shall be entitled to recover reasonable attorney's fees, costs and necessary disbursements in addition to any other relief to which it may be entitled.

6. Jurisdiction

This Agreement will be governed by the laws of India on all substantive aspects, and both parties consent to the jurisdiction of the courts in Bangalore.

7. Tenure and Survival

All obligations created by this Agreement shall survive change or termination of the parties' business relationship for a period of two years from the date of the disclosure of the Confidential Information or the change in/termination of the business relationship of the parties whichever is later.

Infosys® | Campus Connect

IN WITNESS WHEREOF, the parties hereto have executed this Agreement by their duly authorized representatives as of the date first set forth above.

Infosys Limited

By: _____

Name: Sundar K S

Title: Associate Vice President & Head-
Campus connect Education Training & Assessment
Infosys Ltd.

Date: _____

Seal:

M/s R. N. S. Institute of Technology

Name: **Dr. H N SHIVASHANKAR**

Title: **PROFESSOR**

Date: 27.11.2018

Sign: _____

Seal:

Director
RNS Institute of Technology
Channasandra, Bangalore-560 098.

RNS INSTITUTE OF TECHNOLOGY, BANGALORE
HR, Training, Placement & Corporate Relations Center

Liaison Office: 2017-18/TRNG/FACE/PO Date: 18.Feb.2017

To,

Mr. Subash K B
State Head, Focus Academy for Career Enhancement
HSR Layout, 2nd Sector, 27th Main, Bangalore – 560102

Non-Te
Vendo

Dear Sir,

Sub: PO for carrying out training activities as per the agreed terms & conditions during the meeting with RNSIT management on 16th January 2017 at RNSIT Campus

This is with reference to the above subject for conducting the training program for UG & PG students of 6th Semester Engineering, 4th Semester MCA & 2nd Semester M.Tech. We are pleased to place the order for the training program with the following terms & conditions.

01. The Syllabus for training has already been shared (However attached with this document)
02. The total program duration shall be 60 Hours for each of the sections.
03. Training dates are from 22nd February, 2017 till End of April, 2017. However these dates are subject to change due to some unexpected / expected 'Holidays', 'Bandhs' etc....
04. The batch list circulated is just for identifying the right sections for each student. However, payments are purely based on the 'Daily attendance' only.
05. The training will be conducted for 6th Semester Engineering, 4th Semester MCA & 2nd Semester M.Tech students on every Wednesday & Thursday between 1:30 PM to 4:30 PM.
06. The price per student / hour will be INR 29.00 + Service Tax based on attendance only.
07. All other payments terms shall remain the same as per earlier contracts
08. All the faculty who were interviewed by CLO & TPO need to be made available for the entire duration of the training program.
09. It has been agreed that FACE shall provide the HR connect of 10 to 15 organizations (which are not part of the existing list) and support RNSIT in the campus placement drive.
10. FACE has agreed to conduct pre & post assessment tests for the batches they are going to manage.
11. RNSIT HR team shall provide a coordinator during the training days who will be your SPOC.
12. Daily attendance need to be maintained without fail and share the same with CLO at the end of the class and also feedback from placement cell need to be taken on a weekly basis.
13. Post assessment for the below average students a 3 day work shop need to be conducted during the beginning of the semester.
14. Any other points which are not part of this PO, shall not be considered. However a meeting can be organized and the same can be discussed during that meeting and based on mutual consent can be considered.

Chief Liaison Officer

Registrar

T/C Principal

Director

RNS INSTITUTE OF TECHNOLOGY, BANGALORE
HR, Training, Placement & Corporate Relations Center

Liaison Office: 2020-21/Platform/CoCubes/PO/01 Date: 17-08-2020

To,

CoCubes Technologies Pvt. Ltd.
Bangalore

Kind Attn: Siddiq Pasha

Dear Sir,

Sub: PO for Platform based Assessment for RNSIT 2021 batch of students.

Ref: Your Offer dated 22-07-2020, 05-08-2020 and final negotiation on 06-08-2020

This is with reference to the above subject for conducting the **Platform based Assessment for RNSIT 2020 batch students** for UG students of 6th Semester Engineering & 4th Semester MCA & 2nd Semester M.Tech. We are pleased to place the order for the above with the following terms and conditions.

01. **Scope :** The scope for the Assessment test includes the following:
   a. The scope includes two numbers CoCubes standard PRE ASSESS test for 2021 batch students one in the month of Aug 2020 and another after a month's times
   b. One test for skill gap analysis for 2022 batch.
   The date and time for all the tests will be decided with mutual consent.

Detailed performance report is to be sent to the institute with following details:
   a. Branches and candidates participation
   b. Regional, National and College level comparison
   c. Overall performance statistics
   d. Test wise participation and performance statistics
   e. Branchwise performance statistics
   f. Sectionwise performance statistics

02. **Fee:** Fee per student is fixed at INR 750/- including GST. Actual payment will be made to CoCubes students based on the actual number of students taking the test from 2021 batch.

17/08/2020

Registrar

Principal / Director

PRINCIPAL
R.N.S. Institute of Technology
Channasandra, Bengaluru-560 098

03. **Payment Terms :** 50 % of the amount will be paid to as advance and remaining 50% will be paid after completion of second PRE-ASSESS test and delivery of reports.
04. **Subscription** period of the student is from 09th Aug 2020 to 08th Aug 2021.
05. **Briefing session**: CoCubes shall organize a presentation session for students before PRE-ASSESS® test. Agenda of this presentation will be explaining key areas need to addressed before PRE-ASSESS, how to improve PRE-ASSESS score, demo for students on Job session, etc.
06. **Placement Assistance:** CoCubes will do your absolute very best to conduct drives at RNSIT bettering the previous years by bringing quality companies to our campus or pooled drives. CoCubes have assured that they will provide at least 30 to 40 opportunities to RNSIT students. Some of the big companies indicated by Co cubes are GE, Fedex, Bosch, Samsung, Adobe, BASF, Lowes, HSBC, Toshiba Mitsubishi, DXC Technologies, SEG Automotive, Berger Paints, Yellow Messenger, Cargill, NIIT, Nouveau labs, Barclays, Cipla, L & T Constructions etc. to name a few.
07. **Communication:** All opportunities for the students shall be informed to the Placement Department through phone as well as by email communication. CoCubes representative shall visit RNSIT at least once a month and appraise the Placement department of the various activities to be carried out, it's progress and future plan action.
08. **Legal Jurisdiction**: In the event of noncompliance of agreed terms by CoCubes, RNSIT reserve the right to demand full or pro-rata return of subscription fee paid as the case may be. All differences shall be sorted out amicably with mutual discussion keeping the interest of students on top priority. In case of disputes / litigation related to this contract can be raised within the jurisdiction of Bengaluru city.
09. Any other points which are not part of this PO, shall not be considered.

S Somashekaran
Prof. & Chief Liaison officer

17/08/2020

Registrar

7/8

PRINCIPAL
RNS Institute of Technology
Channasandra, Bengaluru-560 098

Principal / Director

RNS INSTITUTE OF TECHNOLOGY, BANGALORE
Liaison Office (Corporate Relations, HR, Training & Placements)

Liaison Office: 2019-20/TRNG/Seventh Sense/PO Date: 18.Jan.2019

To,

Mr. Vinod Prabhu
Managing Director, Seventh Sense
24th Main, 3rd Cross, JP Nagar 2nd Phase, Bangalore – 560078

Dear Sir,

Sub: PO for carrying out training activities as per the agreed terms & conditions during the meeting with RNSIT management on 4th January 2019 at RNSIT Campus

This is with reference to the above subject for conducting the training program for UG & PG students of 6th Semester Engineering, 4th Semester MCA & 2nd Semester M.Tech. We are pleased to place the order for the training program with the following terms & conditions.

01. The Syllabus for training has already been shared (However attached with this document)
02. The total program duration shall be 60 Hours for each of the sections.
03. Training should start from 1st week of February, 2019 and should complete before 1st week of May, 2019. However these dates might change due to some unexpected / expected 'Holidays', 'Bandhs' etc....
04. The batch list circulated is just for identifying the right sections for each student. However, payments are purely based on the 'Daily attendance' only as discussed during the meeting with you.
05. The training will be conducted on every Wednesday & Thursday between 1:30 PM to 4:30 PM.
06. The price per student / hour will be INR 31.00 + GST based on the attendance only.
07. All the faculty who were interviewed by LO & TPO need to be made available for the entire duration of the training program.
08. RNSIT HR team shall provide a coordinator during the training days who will be your SPOC.
09. Daily attendance need to be maintained without fail and share the same with LO at the end of the class and also feedback from placement cell need to be taken on a weekly basis.
10. Post assessment for the below average students a 2-day work shop need to be conducted during the beginning of the semester.
11. Batches must be formed before the actual training based on the pre-assessment scores
12. Changes to trainers at any juncture due to non-performance should be complied with immediate effect
13. Performance assessment of individual student must be shared for all the tests
14. Any other points which are not part of this PO, shall not be considered. However a meeting can be organized with Liaison Officer and the same can be discussed during that meeting and based on mutual consent can be considered.

Registrar Principal Director

15. Agreed Value Adds

Number of tests	12 (1 Pre, 10 During, 1 Post)
Company specific tests	3
On-line tutorial assistance	NO
Numbers of tutors	7
Study Material	Yes
Companies you have agreed to get in 7th Semester	3 (2 IT & 1 Non-IT)
Companies you have agreed to get in 8th Semester	3 (2 IT & 1 Non-IT)
Total Companies you have agreed to get	6
Split of IT to Non-IT	4 IT + 2 NON IT
Additional classes (non-performers / missing classes)	14 Hours

16. Payment Terms

- 60% After Successful Completion of the Training
- 40% After fulfilling the Value Adds. All the agreed Value Adds should be completed before May, 2020 (Completion of 8th Semester) to claim the remaining 40%, else the amount will be forfeited.

Liaison Officer

Registrar

Principal 4/1/19

Director

RNS INSTITUTE OF TECHNOLOGY, BANGALORE
HR, Training, Placement & Corporate Relations Center

Liaison Office: 2020-21/Platform/CoCubes/PO/2 Date: 17-08-2020

To,

Aspiring Minds,
Bangalore

Kind Attn: Siddharth Tiwari

Dear Sir,

Sub: PO for Platform based Assessment for RNSIT 2021 batch of students.

Ref: Your Offer dated 22-07-2020, 05-08-2020 and final negotiation on 06-08-2020

This is with reference to the above subject for conducting the **Platform based Assessment for RNSIT 2020 batch students** for UG students of 6th Semester Engineering & 4th Semester MCA & 2nd Semester M.Tech. We are pleased to place the order for the above with the following terms and conditions.

01. **Scope :** The scope for the Assessment test includes the following:
   a. The scope includes two numbers AMCAT standard test for 2021 batch students one in the month of Aug 2020 and another after a month's times. Along with the standard product, following additional features are also included:
   i. Psychometric assessment module - AMPI
   ii. Coding Debugging module – Automata Fix
   iii. Virtual interview experience tool – Mock AI
   iv. Assessment of writing skills – Write X
   b. One test for skill gap analysis for 2022 batch.
   The date and time for all the tests will be decided with mutual consent.

Detailed performance report is to be sent to the institute with following details:

a. Branches and candidates participation
b. Regional, National and College level comparison
c. Overall performance statistics
d. Test wise participation and performance statistics
e. Branchwise performance statistics
f. Sectionwise performance statistics

17/08/2020

Registrar

PRINCIPAL
R.N.S. Institute of Technology
Channasandra, Bengaluru-560 098

Principal / Director

02. **Fee:** Fee per student is fixed at INR 850/- including GST. Actual payment will be made to Aspiring Minds based on the actual number of students taking the test from 2021 batch.
03. **Payment Terms:** 50 % of the amount will be paid to as advance and remaining 50% will be paid after completion of second AMCAT test and delivery of reports.
04. **Subscription** period of the student is from 09th Aug 2020 to 31st July 2021
05. **Briefing session**: Aspiring Minds shall organize a presentation session for students before AMCAT test. Agenda of this presentation will be explaining key areas need to addressed, how to improve AMCAT score, demo for students on Job session, etc.
06. **Placement Assistance:** Aspiring Minds will do absolute very best to conduct drives at RNSIT bettering the previous years by bringing quality companies to our campus and for pooled drives. Aspiring Minds have assured that they will provide atleast 25 to 30 opportunities to RNSIT students. Some of the big companies indicated by Aspiring Minds is Tata Motors, Abbott, Sonata, NTT Data, Hyundai, ITC, Genpact, Honeywell, Godrej, Mindtree, Mu Sigma, Deloitte, Sapient, EY, Just Dial, Tavant Technologies, Robert Bosch, Tech Mahindra etc. to name a few.
07. **Communication:** All opportunities for the students shall be informed to the Placement Department through phone as well as by email communication. Aspiring Minds representative shall visit RNSIT at least once a month and appraise the Placement department of the various activities to be carried out, it's progress and future plan action.
08. **Legal Jurisdiction**: In the event of noncompliance of agreed terms by Aspiring Minds, RNSIT reserve the right to demand full or pro-rata return of subscription fee paid as the case may be. All differences shall be sorted out amicably with mutual discussion keeping the interest of students on top priority. In case of disputes / litigation related to this contract can be raised within the jurisdiction of Bengaluru city.
09. Any other points which are not part of this PO, shall not be considered.

S Somashekaran
Prof. & Chief Liaison officer

17/08/2020

Registrar

PRINCIPAL
RNS Institute of Technology
Channasandra, Bengaluru-560 0

Principal / Director

RNS INSTITUTE OF TECHNOLOGY, BANGALORE
HR, Training, Placement & Corporate Relations Center

Liaison Office: 2020-21/Platform/CoCubes/PO/01 Date: 17-08-2020

To,

CoCubes Technologies Pvt. Ltd.
Bangalore

Kind Attn: Siddiq Pasha

Dear Sir,

Sub: PO for Platform based Assessment for RNSIT 2021 batch of students.

Ref: Your Offer dated 22-07-2020, 05-08-2020 and final negotiation on 06-08-2020

This is with reference to the above subject for conducting the **Platform based Assessment for RNSIT 2020 batch students** for UG students of 6th Semester Engineering & 4th Semester MCA & 2nd Semester M.Tech. We are pleased to place the order for the above with the following terms and conditions.

01. **Scope :** The scope for the Assessment test includes the following:
   a. The scope includes two numbers CoCubes standard PRE ASSESS test for 2021 batch students one in the month of Aug 2020 and another after a month's times
   b. One test for skill gap analysis for 2022 batch.
   The date and time for all the tests will be decided with mutual consent.

Detailed performance report is to be sent to the institute with following details:
   a. Branches and candidates participation
   b. Regional, National and College level comparison
   c. Overall performance statistics
   d. Test wise participation and performance statistics
   e. Branchwise performance statistics
   f. Sectionwise performance statistics

02. **Fee:** Fee per student is fixed at INR 750/- including GST. Actual payment will be made to CoCubes students based on the actual number of students taking the test from 2021 batch.

17/08/2020

Registrar

Principal / Director

PRINCIPAL
R.N.S. Institute of Technology
Channasandra, Bengaluru-560 098

03. **Payment Terms :** 50 % of the amount will be paid to as advance and remaining 50% will be paid after completion of second PRE-ASSESS test and delivery of reports.
04. **Subscription** period of the student is from 09th Aug 2020 to 08th Aug 2021.
05. **Briefing session**: CoCubes shall organize a presentation session for students before PRE-ASSESS® test. Agenda of this presentation will be explaining key areas need to addressed before PRE-ASSESS, how to improve PRE-ASSESS score, demo for students on Job session, etc.
06. **Placement Assistance:** CoCubes will do your absolute very best to conduct drives at RNSIT bettering the previous years by bringing quality companies to our campus or pooled drives. CoCubes have assured that they will provide at least 30 to 40 opportunities to RNSIT students. Some of the big companies indicated by Co cubes are GE, Fedex, Bosch, Samsung, Adobe, BASF, Lowes, HSBC, Toshiba Mitsubishi, DXC Technologies, SEG Automotive, Berger Paints, Yellow Messenger, Cargill, NIIT, Nouveau labs, Barclays, Cipla, L & T Constructions etc. to name a few.
07. **Communication:** All opportunities for the students shall be informed to the Placement Department through phone as well as by email communication. CoCubes representative shall visit RNSIT at least once a month and appraise the Placement department of the various activities to be carried out, it's progress and future plan action.
08. **Legal Jurisdiction**: In the event of noncompliance of agreed terms by CoCubes, RNSIT reserve the right to demand full or pro-rata return of subscription fee paid as the case may be. All differences shall be sorted out amicably with mutual discussion keeping the interest of students on top priority. In case of disputes / litigation related to this contract can be raised within the jurisdiction of Bengaluru city.
09. Any other points which are not part of this PO, shall not be considered.

S Somashekaran
Prof. & Chief Liaison officer

17/08/2020

Registrar

7/8

PRINCIPAL
RNS Institute of Technology
Channasandra, Bengaluru-560 098

Principal / Director

RNS INSTITUTE OF TECHNOLOGY

(AICTE Approved, VTU Affiliated and NAAC 'A' Accredited)
(UG programs – CSE, ECE, ISE, EIE and EEE have been Accredited by NBA
For the *Academic Years 2018-19, 2019-20, 2020-21 and 2021-22*)
Channasandra, Dr. Vishnuvardhan Road, Bengaluru - 560 098

Training & Placement Cell

Date: 21-10-2021

Purchase Order

To

Aon Consulting Private Limited

Bangalore

Kind Attn: Mr. Giridhar Mohan – Operations Lead, M/s Aon Consulting Private Limited

Dear Sir,

Sub: PO for Platform based Assessment for RNSIT 2022 batch of students.

Ref: Your Proposal dated 25-06-2021 and final negotiation on 13-07-2021

This is with reference to the above subject for conducting the **Platform based Assessment for RNSIT 2022 batch students** for UG students of 6th Semester Engineering & 4th Semester MCA & 2nd Semester MCA and M. Tech. We are pleased to place the order for the above with the following terms and conditions:

01. **Scope :** The scope for the Assessment test includes the following:
    a. The scope includes two numbers CoCubes standard PRE ASSESS test for 2022 batch students one in the month of October 2021 and another after three months' times.
    b. One test for skill gap analysis for 2023 batch.
    The date and time for all the tests will be decided with mutual consent.
    C.7 Diagnostic Career Tests which were given to the candidates before their PRE ASSESS Test – 1.
    Detailed performance report is to be sent to the institute with following details:
    a. Branches and candidates participation
    b. Regional, National and College level comparison
    c. Overall performance statistics
    d. Test wise participation and performance statistics
    e. Branch wise performance statistics
    f. Section wise performance statistics
02. **Fee:** Fee per student is fixed at INR 875/- plus 18 % GST = INR 1,033/- per student. Actual payment will be made to CoCubes students based on the actual number of students taking the test from 2022 batch.

03. **Payment Terms:** 50 % of the amount will be paid to as advance, and remaining 50% will be paid after completion of second PRE-ASSESS test and delivery of reports.
04. **Subscription** period of the student is from 10th October 2021 to 31st January 2023.
05. **Briefing session**: CoCubes shall organize a presentation session for students before PRE-ASSESS® test. Agenda of this presentation will be explaining key areas need to addressed before PRE-ASSESS, how to improve PRE-ASSESS score, demo for students on Job session, etc.
06. **Placement Assistance:** CoCubes will do absolutely very best to bringing quality opportunities to RNSIT. CoCubes have assured that they will provide at least 30 – 40 opportunities to RNSIT. Along with this, CoCubes will continue to put efforts in increasing the count of better opportunities for IT/Core branches and help the institute and minimum 15-20 core opportunities are selected by the college team.
    CoCubes and RNSIT placement team, will coordinate and ensure applications and participation of students in the opportunities generated.
07. **Communication:** All opportunities for the students shall be informed to the Placement Department through phone as well as by email communication. CoCubes representative shall visit RNSIT at least once a month and appraise the Placement department of the various activities to be carried out, it's progress and future plan action. Abide all opportunities must follow Placement policy.
08. **Reports:** The reports need to be sent on regular basis.
    Complete report on monthly basis:
    - Company name, package, date of drive, eligibility, Students registered, participated, and Placed.
    - College report wrt the departments: Company name, Department, Eligible, Students registered, attended, placed, offer acceptance, etc.
09. **Legal Jurisdiction**: In the event of noncompliance of agreed terms by CoCubes, RNSIT reserve the right to demand full or pro-rata return of subscription fee paid as the case may be. All differences shall be sorted out amicably with mutual discussion keeping the interest of students on top priority. In case of disputes / litigation related to this contract can be raised within the jurisdiction of Bengaluru city.
10. **Complimentary service**: for mutual benefit
11. Any other points which are not part of this PO, shall not be considered. If things are favoring to the students and current market situation will be added and based on the need.

MK Venkatesha 23.11.

Dr. M K Venkatesha
Principal

Thanking you

G Mamatha 23/11/24

Dr. Mamatha G
HRM

RNS INSTITUTE OF TECHNOLOGY

(**AICTE** Approved, **VTU** Affiliated and **NAAC 'A'** Accredited)
(**UG programs** – CSE, ECE, ISE, EIE and EEE have been **Accredited** by **NBA**
For the *Academic Years 2018-19, 2019-20, 2020-21and 2021-22*)
Channasandra, Dr. Vishnuvardhan Road, Bengaluru - 560 098

Training & Placement Cell

Date: 21-10-2021

Purchase Order

To

eLitmus Evaluation Private Limited

Bangalore

Kind Attn: Mr. Rajasekar M – Campus Coordinator, M/s eLitmus Evaluation Private Limited

Dear Sir,

Sub: PO **for Platform based Assessment for RNSIT 2022 batch of students.**

Ref: Your **Proposal dated 25-06-2021 and final negotiation on 13-07-2021**

This is with reference to the above subject for conducting the **Platform based Assessment for RNSIT 2022 batch students** for UG students of 6th Semester Engineering & 4th Semester MCA & 2nd Semester MCA and M. Tech. We are pleased to place the order for the above with the following terms and conditions:

01. **Scope :** The scope for the Assessment test includes the following:
    a. The scope includes M/s eLitmus assessments of one Mock pH Test & Main pH Test & Technical Test for 2022 batch students in the month of October 2021.
    b. The date and time for all the tests will be decided with mutual consent.
    c. 2023 Batch one Mock pH test for all the branch students.

Detailed performance report is to be sent to the institute with following details:
    a. Branches and candidates participation
    b. Overall performance statistics
    c. Test wise participation and performance statistics
    d. Branch wise performance statistics
    e. Section wise performance statistics

02. **Fee:** Fee per student is fixed at INR 700/- plus 18% GST = INR 826/- per student. Actual payment will be made to ELitmus students based on the actual number of students taking the test from 2022 batch. It is decided for 305 top performer.
03. **Payment Terms:** INR One Lakh (Rs. 1,00,000/-) of the amount will be paid to as advance, and remaining will be paid after completion of PRE-ASSESS test and delivery of reports.
04. **Subscription** period of the student is from 10th October 2021 to 31st January 2023.

05. **Briefing session**: M/s eLitmus shall organize a presentation session for students before PRE-ASSESS® test. Agenda of this presentation will be explaining key areas need to addressed before PRE-ASSESS, how to improve PRE-ASSESS score, demo for students on Job session, etc.
06. **Placement Assistance:** M/s eLitmus will do absolute very best to conduct drives at RNSIT by bringing quality companies to our campus. M/s eLitmus have assured that they will provide more core company opportunities like Tata Electronics, Mitsubishi, FACC, Yugabyte etc,. As committed by the M/s eLitums time at the time of final meeting:
    a) Pay package of Rs 6 to 9 LPA more opportunities for all the branches
    b) Core opportunities for core branches like Mechanical, Civil, EEE, ECE and EI
    c) Pay package around Rs 10 LPA minimum 10 companies for all branches
    d) Pay package around Rs 20 LPA minimum 7 to 8 companies
    e) Pay package around Rs 25 LPA minimum 7 to 8 companies to RNSIT students before May 2022. Increasing the opportunities for the IT branches by providing high package / development / core companies
07. **Communication:** All opportunities for the students shall be informed to the Placement Department through phone as well as by email communication. M/s eLitmus representative shall visit RNSIT at least once a month and appraise the Placement department of the various activities to be carried out, it's progress and future plan action. Abide all opportunities must follow Placement policy.
08. **Reports:** The reports need to be sent on regular basis.
    Complete report on monthly basis:
    - Company name, package, date of drive, eligibility, Students registered, participated, and Placed.
    - College report wrt the departments: Company name, Department, Eligible, Students registered, attended, placed, offer acceptance, etc.
09. **Legal Jurisdiction**: In the event of noncompliance of agreed terms by eLitmus, RNSIT reserve the right to demand full or pro-rata return of subscription fee paid as the case may be. All differences shall be sorted out amicably with mutual discussion keeping the interest of students on top priority. In case of disputes / litigation related to this contract can be raised within the jurisdiction of Bengaluru city.
10. **Complimentary service**: for mutual benefit
11. Any other points which are not part of this PO, shall not be considered. If things are favoring to the students and current market situation will be added and based on the need.

Thanking you

M K Venkatesha 23.11.

Dr. M K Venkatesha
Principal

G Mamatha 23/11/21

Dr. Mamatha G
HRM

RNS INSTITUTE OF TECHNOLOGY

(AICTE Approved, VTU Affiliated and NAAC 'A' Accredited)
(UG programs – CSE, ECE, ISE, EIE and EEE have been Accredited by NBA
for the *Academic Years 2018-19, 2019-20 and 2020-21*)
Channasandra, Dr. Vishnuvardhan Road, Bengaluru - 560 098

Training & Placement Cell

Date: 21-10-2021

Purchase Order

Mr. Ashith
Managing Director,
Bizotic Talent Solutions Private Limited
#15, 3rd Main, 3rd Corss, Maruthi Nagar,
Shreya Colony, JP Nagar 7th Phase,
Bengaluru, Karnataka 560078

Dear Sir,

SUB: COMPANY SPECIFIC TRAINING FOR ELIGIBLE STUDENTS 0F 2022 BATCH

Ref: Your offer dated 07-07-2021 and final negotiation

This has reference to the above subject regarding conducting training program for Eligible students. We are pleased to place this Purchase Order on you with following terms and conditions:

Scope of the vendor includes the following:

1. Training of the various modules as per the contents of proposal for volume recruiting Company Specific Training and Technical training and as per the time table. Training for three companies ,3days / 4 hours per day, per batch / Maximum 99 students per batch + 1 Trainer. The time table may undergo slight change depending upon academic requirement and any unexpected holidays, bundhs and any other extraneous conditions etc.

2. The training will be in ONLINE mode

3. You will supply the study material which should cover all the contents specified in the attachment.

4. You will conduct an evaluation test for identification of creamy layer of students and you will conduct high end training program for these students and to be trained for product based companies offering higher packages

5. Periodic test to be conducted frequently as per provided in your offer, evaluation and online feedback on the performance to be submitted. Performance assessment of individual student must be shared for all the tests. After the completion of the training Vendor also to conduct four Company specific tests for to students in the pattern of Volume recruiting companies like Infosys, Accenture, TCS, Cognizant etc. so as to increase the success rate in these companies.

6. Schedule of training with content for each training session should be provided one week in advance and same shall be adhered during training.

7. The profile of all the trainers deputed for training shall be shared to the Placement department.

8 Submission of Attendance sheet every day to Placement department and payment will be made based on the attendance of the students. One or two of our faculty members will also be part of the class room

9. You will provide the name, mobile number and email id. of the full time Training coordinator. This coordinator shall be available at college for coordinating all activities during training. From RNSIT the SPOC will be Dr. Mamatha, HR Manager of RNSIT.

10. Only those Faculties who are approved by RNSIT shall be deputed for training and no change is allowed without written approval of RNSIT. Changes to trainers at any juncture due to non-performance should be complied with immediate effect.

11. Value added service for Placement:

a. You will provide free access to your platform to all students for a period of one year for practicing regularly by students.

12. The price per session per hour per batch will be **Rs. 1000/- + GST.** Payment will be made based on the number of batches training conducted and students attended. This includes cost of training as well as Value added service towards placement.

13. Payment terms: 100% payment after completion of training and service includes complementary session and placement automation portal and practice tests.

Thanking you

9/11/24

Dr. M K Venkatesha
Principal, RNSIT

Dr. Mamatha G
HRM, RNSIT

RNS INSTITUTE OF TECHNOLOGY

(AICTE Approved, VTU Affiliated and NAAC 'A' Accredited)
(**UG programs** – CSE, ECE, ISE, EIE and EEE have been **Accredited** by **NBA** for the *Academic Years 2018-19, 2019-20 and 2020-21*)
Channasandra, Dr. Vishnuvardhan Road, Bengaluru - 560 098

Training & Placement Cell

Date: 21-10-2021

Purchase Order

Mr. Ashith
Managing Director,
Bizotic Talent Solutions Private Limited
#15, 3rd Main, 3rd Corss, Maruthi Nagar,
Shreya Colony, JP Nagar 7th Phase,
Bengaluru, Karnataka 560078

Dear Sir,

SUB: NON TECHNICAL AND TECHNICAL TRAINING FOR 2nd SEMESTER MCA & M Tec STUDENTS OF 2022 BATCH

Ref: Your offer dated 19-03-2021 and final negotiation

This has reference to the above subject regarding conducting training program for PG students 2nd Semester MCA and 2nd semester M Tech students. We are pleased to place this Purchase Order on you with following terms and conditions:

Scope of the vendor includes the following:

1. Training of the various modules as per the contents attached separately for Non-Technical Training and Technical training and as per the time table. The total duration of Non-Technical training will be for 60 hours and Technical Training is 36 hours. The time table may undergo slight change depending upon academic requirement and any unexpected holidays, bundhs and any other extraneous conditions etc.

2. The training will be in ONLINE mode.

3. You will supply the study material which should cover all the contents specified in the attachment.

4. You will conduct an evaluation test for identification of creamy layer of students and you will conduct high end training program for these students and to be trained for product based companies offering higher packages

5. Periodic test to be conducted frequently as per provided in your offer, evaluation and online feedback on the performance to be submitted. Performance assessment of individual student must be shared for all the tests. . After the completion of the training Vendor also to conduct four Company specific tests for to students in the pattern of volume recruiting companies like Infosys, Accenture, TCS, Cognizant etc. so as to increase the success rate in these companies.

6. Schedule of training with content for each training session should be provided one week in advance and same shall be adhered during training.

7. The profile of all the trainers deputed for training shall be shared to the Placement department.

8 Submission of Attendance sheet every day to Placement department and payment will be made based on the attendance of the students. One or two of our faculty members will also be part of the class room

9. You will provide the name, mobile number and email id. of the full time Training coordinator. This coordinator shall be available at college for coordinating all activities during training. From RNSIT the SPOC will be Dr. Mamatha, HR Manager of RNSIT.

10. Only those Faculties who are approved by RNSIT shall be deputed for training and no change is allowed without written approval of RNSIT. Changes to trainers at any juncture due to non-performance should be complied with immediate effect.

11. Value added service for Placement:

a. You will provide free access to your platform to all students for a period of one year for practicing regularly by students.

12. The price per student per hour will be **Rs.21/- + GST for the** online mode Payment will be made based on the actual attendance of the students. This includes cost of training as well as Value added service towards placement.

13. Payment terms: 100% of the payment after completion of training. Service includes complementary sessions and placement automation portal.

Thanking you

Dr. M K Venkatesha
Principal, RNSIT

Dr. Mamatha G
HRM, RNSIT

RNS INSTITUTE OF TECHNOLOGY

(**AICTE** Approved, **VTU** Affiliated and **NAAC 'A'** Accredited)
(**UG programs** – CSE, ECE, ISE, EIE and EEE have been **Accredited** by **NBA** for the *Academic Years 2018-19, 2019-20 and 2020-21*)
Channasandra, Dr. Vishnuvardhan Road, Bengaluru - 560 098

LIAISON OFFICE

Date: 17-03-2021

Purchase Order

Mr. Libin Jose
Business Development Manager,
Focus Academy of Career Enhancement,
653, 2nd Floor, 22nd Cross Road, 23rd Main,
Parangipalaya, HSR Layout, Sector 2
Bangalore – 560102

Dear Sir,

SUB: NON TECHNICAL AND TECHNICAL TRAINING FOR 6TH SEMESTER STUDENTS 0F 2022 BATCH

Ref: Your offer dated 19-01-2021 and final negotiation meeting held on 09-03-2021

This has reference to the above subject regarding conducting training program for UG and PG students of 6th Semester Engineering, 4th Semester MCA and 2nd semester M Tech students. We are pleased to place this Purchase Order on you with following terms and conditions:

Scope of the vendor includes the following:

1. Training of the various modules as per the contents attached separately for Non-Technical Training and Technical training and as per the time table attached. The total duration of Non-Technical training will be for 48 hours and that of Technical Training is 45 hours for 6 sections from CSE, ISE, MCA, MTech and Civil branches . The time table may undergo slight change depending upon academic requirement and any unexpected holidays, bundhs and extraneous conditions etc.

2. The training will commence from 15-03-2021 and will be conducted on daily basis as per the time table provided by RNSIT. However once the academic classes commences, it will be on Wednesdays and Thursdays and the time table will be intimated to you well in advance.

3. You will supply the study material which should cover all the contents specified in the attachment.

4. You will conduct an evaluation for identification of creamy layer of students and you will conduct high end training program for these students and they will be trained for product based companies offering higher packages

5. Periodic test to be conducted frequently as per your offer, evaluation and on line feedback on the performance to be submitted. Performance assessment of individual student must be shared for all the tests.

6. Schedule of training with content for each training session should be provided one week in advance and same shall be adhered during training.

7. The profile of all the trainers deputed for training shall be shared to the Placement department.

8. Submission of Attendance sheet every day to Placement department and payment will be made based on the attendance of the students. One or two of our faculty members will also be part of the class room

9. Two days of readdress classes for the students at the beginning of 7th semester.

10. You will provide the name, mobile number and email id. of the full time Training coordinator. This coordinator shall be available at college for coordinating all activities during training. From RNSIT the SPOC will be Dr. Mamatha, HR Manager of RNSIT.

11. Only those Faculties who are approved by RNSIT shall be deputed for training and no change is allowed without written approval of RNSIT. Changes to trainers at any juncture due to non-performance should be complied with immediate effect.

12. Value added service for Placement:

a. You will provide free access to your training/practice platforms to all the students for a period of 1 year for practicing regularly by students.

b. You will provide minimum 5 company specific training to all the students just before the placement season or as requested by Placement department, in the pattern of mass recruiting companies like Accenture, TCS, Infosys, Cognizant, LTI etc.

c. Your will provide opportunities to RNSIT students for conducting drives either solely for RNSIT or through Pool drives conducted elsewhere where FACE is partnering with other colleges.

13. The price per student per hour will be **Rs.27/- (Inclusive of GST)** and payment will be made based on the actual attendance of the students. This includes cost of training as well as Value added service towards placement.

14. Payment terms: 60% of the payment will be made after completion of training and remaining 40% will be paid after completion of value added services as per clause 9 above.

Thanking you

MK Venkatesha

Dr. M K Venkatesha
Principal, RNSIT

S Somashekaran

S Somashekaran
Prof. and CLO, RNSIT

Received the Purchase Order.

Dibin Jose - FACE
18/03/21